



VIRTUS
CONSULT





Managing Your Changing Environment.

Project Consultancy.

Operating from offices in Birmingham, Derby and London our team of dedicated consultants are driven to provide tailored, high quality project consultancy services.

Our business was formed in 2006 and our reputation has been continuously strengthened, and our client base broadened, as we continue to recruit hand-picked consultants with extensive experience in specialist fields. As part of our growth we merged with GG&P (UK) Ltd in July 2019 to further strengthen our capability.

Our unique approach:

Through delivering on our promises to clients we have built an enviable reputation working across all sectors with a range of blue chip clients. Every member of our team strives to exceed client expectations and believes that successful client relationships are built on transparency and mutual respect. We adhere to our guiding principles of honesty, integrity and professionalism, in everything we do.

As both our business and reputation grow, we continue to attract high calibre individuals with the skills to make a positive impact on every project they work on. With clients spread across the country, we now operate from three offices to ensure we understand the local aspects of projects. Our team are always close at hand for advice or site meetings.

Every project we undertake is personally led by one of the firm's Directors to ensure every client has a single, responsible and informed point of contact.

Our services:

- | | |
|--|--|
| - Programme Management | - CDM Consultancy (incl. Principal Designer) |
| - Project Management | - Energy and Sustainability Consultancy |
| - Cost Management & Quantity Surveying | - Claims Consultancy |
| - Building Surveying | - Due Diligence |

A summary of our services is included towards the end of this document.



Understanding Your World.

Our Expertise.

We work across a broad spectrum of industry sectors and our accredited services are designed to reduce risk, bring control to projects and achieve optimum value for money for our clients through independent and objective advice.

We make no assumptions and work hard to develop strong relationships with our clients and tailor our solutions to ensure each commission delivers what is needed, not necessarily what is easiest.

Our experience of delivering consistently high-quality results, has ensured we are the trusted partner to many major organisations, and regardless of sector or project size, we have the capability to deliver.

Principles of honesty, integrity and professionalism guide our decisions and we bring to each and every project, the innovation, best-practice and creativity for which we are renowned.

We deliver our services to clients that are focused on specific aspects of day-to-day life. Be it the homes that we live in, the places we study, the facilities where the products are made that we buy, the places we work, the destinations we travel to for recreation or the places that we go to for care in the various stages of our lives, we have the expertise and experience to deliver.

- **Care** – healthcare
- **Home** – residential and older living
- **Learn** – schools, colleges and universities
- **Make** – manufacturing
- **Relax** – hotels and recreation
- **Sell** – retail
- **Travel & Logistics** – interchanges and warehousing
- **Workplace** – office: developer and end-user

On the following pages we have provided some examples of our experience in our key sectors and we would be delighted to talk with you in more detail about how we can support your creation of a more sustainable built asset and make a positive difference to your capital and operational expenditure.



Rolls-Royce Submarines, Raynesway, Derby



Virtus Consult have been providing Project Management, Employer's Agent and Cost Management services to Bupa Care Homes since 2002, delivering 12 new care homes across the United Kingdom, including Mugdock House in Glasgow.



Delivering Healthcare Projects for Over 20 Years.

Care.

Virtus Consult have been delivering for clients in the healthcare sector for over 20 years. In that time we have built an enviable client base in the public and private sector.

As well as advising on new build projects, we support health service organisations in transformation programmes and resultant estates' reconfiguration. We support strategic development and deliver solutions that drive efficiency and achieve continued improvement of the services delivery and property portfolios of our healthcare clients.

We provide our services to public sector organisations, private providers, funding institutions and outsource providers of healthcare. Our projects include:

- Project Management of Pathology Extension at Heartlands Hospital, Birmingham
- Project Management of Refurbishment of Accident and Emergency and Day Case Theatres at Good Hope Hospital, Sutton Coldfield
- Project Management of new Hybrid Theatre at Heartlands Hospital, Birmingham
- Leading successful Outline and Full Business Case for new £80m Ambulatory Care and Diagnostic Centre, Birmingham
- Project Management and Quantity Surveying on 12 new care homes for Bupa
- Project Management and Quantity Surveying for a £50m national care home refurbishment programme for HC-One.

With the continued focus on sustainability and revenue expenditure we have also developed an Energy Sustainability Programme that was awarded the 'Innovative Carbon Reduction Initiative' by Building Better Healthcare. This programme has been adopted by a number of our clients including;

- University Hospitals Birmingham NHS Foundation Trust saving £1m/yr
- Robert Jones & Agnes Hunt NHS Foundation Trust saving £250k/yr
- Aneurin Bevan University Health Board saving £500k/yr

Our Healthcare team have the breadth of experience and the technical capability to successfully add value to any healthcare project. These services can also be directly accessed through the NHS SBS framework for construction consultancy services.



New Hybrid Theatre, Heartlands Hospital, Birmingham

RANGEFORD VILLAGES



Virtus Consult have been providing Project Management, Employer's Agent and Cost Management services to Rangeford Villages since 2015, delivering Retirement Living developments at Wadswick Green in Corsham, Siddington Park in Cirencester and Homewood Grove in Chertsey.



Residential, Student and Senior Living.

Home.

Homes are now more important for daily use and this will influence buyer and renter choices. A reduction in daily mass commuting could drive growth right across cities, not just the centre. Working remotely and working from home will remain a feature of our lives going forward and homes that offer areas to work, access to private outdoor space and fast broadband will prove the most attractive to new buyers and renters. The market remains diverse:

Build to Rent is evolving and will soon be offering professional rental solutions for all life-stages. BTR will continue to show market leading resilience and the professional managed nature of the sector means it will continue to see rental value outperformance versus the wider buy-to-let rental market. We are currently delivering two BTR schemes in the Midlands for IM Properties and Cresco Investors.

Along with post-pandemic life, purpose-built student accommodation is returning with strong investor demand and provides great opportunity for smaller, specialist developers to establish themselves in the market. We have recently completed The Elliott Apartments, a 24 bed student accommodation development for Lemont in Selly Oak, Birmingham.

The sheer scale of the Later Living undersupply is causing additional investors to enter the market. Our clients in this sector include Rangeford Villages with whom we have been working since 2015; successfully delivering Project Management and Quantity Surveying services for their new villages in Corsham, Cirencester, Chertsey and Chigwell. Additionally, we work closely with Octopus and Frontier Estates who remain heavily invested in the sector, and Perseus Land & Developments, with whom we have delivered in excess of 20 pre-acquisition due diligence studies over the last three years.

Our team have direct experience of senior living, residential and student residence developments, as well as the infrastructure projects that support such investment. They are highly informed about the political, financial and physical environment affecting the projects they work on, ensuring tailored advice and support throughout the life of projects. We are able to take an holistic approach to developments, leading everything from the business planning process and bringing together the necessary specialists for masterplanning through to cost modelling and project delivery.



Graven Hill is the UK's largest self and custom-build development, established in the belief that not every new homeowner wants to purchase off-plan, on a new development.

Virtus Consult supported Graven Hill's first ten 'Pioneer' developers, managing their technical and contractual responsibilities, ensuring the transition from greenfield to completed homes was efficient and transparent. Our team was appointed to manage the hugely challenging stakeholder relationships associated with the delivery of the first ten plots; the 'pioneers', many of whom had no experience of house building and whose projects were the subject of the TV series Grand Designs: The Street.



Virtus Consult are supporting Joseph Chamberlain College in their campus expansion programme. Working with the client we have developed and facilitated the acceptance of the estate masterplan and are now implementing the creation of additional teaching space on the main campus and on a recently acquired adjacent site.

Virtus Consult are providing Project Management and Full Design Team services to the College.



From Nursery to University: Creating Inspiring Teaching Spaces.

Learn.

At Virtus Consult, we help our education clients develop better facilities and improve the learning environment, recognising the significant impact this has on young minds.

Clients have a vision for the future, from village primary schools to metropolitan university campuses and our highly skilled teams have the skill and experience to turn sketched visions into reality.

We provide our services to schools, trusts, local authorities, further education colleges and universities. Our projects include:

- Project Management, Quantity Surveying and Full Design Team services for the expansion of Joseph Chamberlain College, Birmingham
- Quantity Surveying services for the conversion of Moreton Hall into a Hotel Training School for Warwickshire College Group
- Quantity Surveying services for the development of an award-winning new Business School for Wrekin College
- Quantity Surveying services for the Earth Science Building at Shrewsbury Sixth Form College
- Quantity Surveying services for a new Sixth Form Centre for Arden School, Knowle
- Quantity Surveying services for extensions to 6 primary schools and 4 secondary schools for Solihull Metropolitan Borough Council
- Quantity Surveying services for the development of a new house block at Hereford Cathedral School
- Energy Sustainability Programme for Warwickshire College Group saving £250k/yr

As education budgets come under greater pressure, there is little doubt that our experience, skill and commitment together with our award-winning energy reduction programmes will enable our education sector clients to maximise their opportunity to invest in inspiring learning spaces that underpin the education of young minds.



Shrewsbury Sixth Form College

We have been working with Rolls-Royce Submarines since 2005, providing a portfolio of services in support of the phased regeneration of their nuclear manufacturing facilities in Derby. The regenerated facilities are critical infrastructure supporting the delivery of the Dreadnought Submarine class which will provide Continuous At Sea Deterrence (CASD) from the 2030's.

Virtus Consult have delivered supported Project and Programme Control services, Project Management, Quantity Surveying, Claims Consultancy and HSQE services for the Core Production Capability programme.



Rolls-Royce®

"I can't remember ever working with such dedicated and personable people with such integrity. You are an organization I regard as a breath of fresh air to the industry"

Trevor Thompson, PCO Project Manager
Rolls-Royce Submarines



Manufacturing and Process Engineering.

Make.

Efficient, reliable, bespoke.
Your facility – and our approach.

“Before everything else, getting ready is the secret of success.” The words of Henry Ford embody our approach to manufacturing and process engineering. It’s all about preparation – and successfully aligning your new manufacturing process within your site is where it all starts.

We work closely with our clients to deliver the most economically advantageous solution, taking account of operational demands as well as corporate and statutory requirements – with an ever increasing pressure to ensure that sustainability is maximised and the project delivered on-time and to budget with the lowest possible risk.

We have worked with many globally recognised businesses including Rolls-Royce, Nestle, Aggregate Industries and Plastic Omnium, to support the development of their new manufacturing and process facilities around the UK. Specialising in programme office, project management, construction management, quantity surveying and CDM services we work closely with our clients on an agreed schedule of services or occasionally through secondments.

Working closely with the client we can structure the project delivery, co-ordinate stakeholders, manage designers and supply chain, driving them to a common goal. Whether we are appointed to provide project management, cost management and a CDM consultancy role - or to provide additional capacity and capability to an established client’s project delivery organisation, we make a positive difference.

“The team at Virtus have done a fantastic job and we look forward to working with them again soon”

Engineering, Nestle



Nestle Café Azera Production Line, Tutbury



Virtus Consult have delivered Project Management, Employer's Agent and Cost Management services for new build, refurbishment, extension and rebranding of household name hotels across the United Kingdom. We recently successfully completed a hotel refurbishment and rooftop extension at Hilton London Euston..



40 Years of Delivering Hotel and Hospitality Sector Projects.

Relax.

In emerging from the COVID-19 pandemic there will be a significant return to investment in hospitality. Virtus Consult have been delivering Project and Cost Management to the sector since 1981 and hold an enviable portfolio of projects that we have successfully delivered for clients; clients who value our consistency of approach, commercial focus and determination to maximise the return on investment.

We provide our services to hotel operators, developers and funders. We are currently commissioned on over of 1,500 bedrooms across the United Kingdom. Our portfolio of projects include:

- Holiday Inn Express, Heathrow - new build 300 bedroom
- The Courthouse, London - Creation of a 113 bedroom within a former court building
- Curio Collection, 100 Queen's Gate, London - Re-planning, refurbishment and re-brand
- DoubleTree by Hilton, Victoria – Refurbishment and rebranding of 220 bedroom hotel
- DoubleTree by Hilton, West End – Refurbishment and rebranding of 212 bedroom hotel together with creation of additional 12 bedrooms
- Hilton London Paddington – Creation of additional rooms to sixth floor and conversion of listed towers into new suites
- Hilton London Euston – Hotel refurbishment and rooftop extension
- Mercure, Heathrow – Rebranding and refurbishment of 184 bedroom hotel
- Crowne Plaza Hotel, Gatwick – Refurbishment and 50 bedroom extension
- The Westbury Hotel, Mayfair - re-modelling, rebranding, extension and fit-out to consolidate the exclusive luxury 200 bedroom hotel's reputation in the London market.
- Aloft, Kensington Close, London – refurbishment and rebranding of 707 bedroom hotel with creation of new mixed leisure destination on ground and basement floors

Providing expert advice to operators helps to ensure that what is being constructed meets the required brand standards in terms of build quality, operating efficiency, cost in use and compliance.

Our understanding of the requirements of hotel and leisure operators, together with our commercial approach to development, enables us to help developers create value from the acquisition or development of property assets.



Westbury Hotel Redevelopment, Mayfair, London
(photograph taken prior to commencement of works)

Superdrug ☆

Superdrug ☆

Superdrug ☆

Virtus Consult have been providing Project Management services to AS Watson Group since 2014, successfully delivering in excess of 200 new store and refurbishment projects across the United Kingdom

A.S. Watson Group 180 YEARS OF
A member of CK Hutchison Holdings *Love* Since 1841
A.S. Watson Group



Supporting the Evolution of Retail.

Sell.

Never have there been pressures on the retail sector such as those being felt currently. Prior to the COVID-19 pandemic the advances in online retail were driving many affected retailers to re-evaluate their property portfolio, seeking ways to dilute or divest themselves of their high street presence whilst maintaining their customer base and embracing the digital revolution.

The pandemic has massively disrupted consumer behaviour and the explosive growth in e-commerce has provided them with many choices at their fingertips.

But, whilst the immediate focus on social distancing and safe operation has occupied the headlines retail leaders will now need to rebuild their vision, strategy and priorities for the future. That means reshaping to account for the move online as well as allowing for surprise trends such as the move back to 'local' shopping. It is also expected that changes in the function of 'brand' stores will come forward; becoming more of a multipurpose experience destination, integrated into a digital and online offering with rapid, local fulfilment.

As a business Virtus are currently working with a number of significant retail clients including AS Watson, Mitchells & Butler and Admiral Taverns as well as developers including Godwin and Aviva Investors. Our team's experience stretches back 25 years and we understand the pressures that the retailers's estates team function comes under in support of the retail business.

We can fully support your requirements for programme and cost certainty, minimal disruption to trading and share your passion to ensure that investment generates a return for your business.



Great Western Arcade, Birmingham



Virtus Consult have been providing Project Management, Design Management, CDM Consultancy and Principal Designer services to Manchester Airport Group at London Stansted Airport since 2017. Our involvement has supported the delivery of critical projects that continue to improve capacity, efficiency and safety both within the existing Terminal and also on Airside operations.



Enabling the Ebb and Flow of People, Goods and Services.

Travel and Logistics.

Effectively managing the flow of people, goods and services is fundamental to a successful economy.

Virtus Consult work for clients in transport interchanges and in the creation of logistics hubs that service the economy. Our teams have undertaken numerous commissions, including airfield infrastructure works, terminal projects and ground transport interchanges. We are currently supporting a number of critical infrastructure projects at London Stansted airport for Manchester Airport Group and engaged in the development of approximately 1,000,000sqft of logistics warehousing for private and public sector clients across the United Kingdom.

The significant uptick in e-commerce during 2020 has meant that some 42% of floorspace taken-up in Grade A 'big box' units (100,000 sq ft +) was directly attributable to e-commerce. The intensification of operation is resulting in taller buildings, automation and robotics to try and drive efficiencies.

The focus of occupiers and developers/investors has also shifted from optimising the energy efficiency of buildings to reducing whole life carbon emissions, including through 'Net Zero Carbon' buildings. Virtus Consult are currently project managing a Net Zero Embodied and Operational Carbon logistics facility for Staffordshire County Council Pension Fund at Vernon Park, Wolverhampton.

Logistics is critically important to achieving sustainability goals because it covers two of the biggest sources of carbon emissions – namely buildings, which contribute around 40% of global carbon emissions, and transport, which is responsible for a further 20%.

Our team can support developers, tenants, operators and funders in delivering 'best in class' logistics facilities to support their growth.



Virtus Consult are appointed by Staffordshire County Council Pension Fund to provide Project Management and Cost Management services for the delivery of a new 126,000sqft Net Zero Embodied and Operational Carbon logistics facility at Vernon Park, Wolverhampton



Virtus Consult have supported IM Properties on the development of Blythe Valley Park, Solihull since 2015. We have delivered Project Management, Quantity Surveying and Principal Designer on projects including GymShark's new 42,000sqft headquarters, a full Cat A refurbishment of 120,000sqft offices at One Central Boulevard and One Blythe Gate (54,000sqft) pictured here. In addition, we have delivered a new mixed-use village centre development and additional car park capacity at the park.



Responding to the Post-COVID-19 Environment.

Workplace.

The pandemic will continue to influence where, when and how we occupy office spaces. Whilst it is expected that the future will be hybrid there remains a strong purpose to having a physical office. The future of work will centre around choice, where the office forms part of a wider ecosystem of physical and digital spaces.

We are already witnessing a significant increase in both refurbishment and new build developments with tenants and landlords both seeking to respond to the challenges of encouraging staff back to the office.

Our current commercial office clients include Aviva Investors, Sterling Property Ventures, Staffordshire Pension Fund, Cherwell District Council and IM Properties. Current and recently completed projects include;

- One Central Boulevard, Blythe Valley Park (120,000sqft)
- Trigen House, Blythe Valley Park (42,000sqft)
- One Blythe Gate, Blythe Valley Park (54,000sqft)
- Fore Business Park, Solihull (25,000sqft)
- Bicester Eco Business Centre, Elmsbrook (15,000sqft)
- Colmore Gate, Birmingham (355,000sqft)
- 92-93 New Street, Birmingham (50,000sqft)

Notable changes in the approach to the schemes currently in development in the post-Covid-19 environment include a greater focus on health and wellbeing, a strive for a demonstrable increase in quality and a de-densification of occupation to focus on collaborative ways of working. Additionally, the Net Zero Carbon debate has become prevalent and all of these aspects are likely to drive up rental values with occupiers seeking to reduce footprint and increase the use of management agreements with flex operators.

Virtus Consult specialists can lead you through your project, using their extensive and current expertise.



Gymshark HQ, Solihull



Virtus Consult are at the forefront of the rapidly expanding market of vertical farming in the United Kingdom. We have been appointed by Fischer Farms to deliver Project Management and Cost Management services for a modern, high specification industrial building. With a floor area of 123,000sqft the facility is one of the largest of its type in the United Kingdom.



Fischer Farms
the future of farming



Our Services.

Programme Management.

Virtus Consult provides a comprehensive professional programme management service to clients.

The robust nature of our approach to programme scheduling enables clients more effectively to develop projects from concept to reality within specified timelines and to agreed budgets.

We identify risks, constraints and delays that may impact the project time and cost objectives. Also, through continuous analysis of those risks and emerging opportunities, we maintain the ability to realistically forecast project completion.

Establishing a schedule plan at project initiation is the key to determining design, procurement, statutory, construction and labour requirements.

Comprehensive Services

Our approach is comprehensive and can be configured to include:

- An adequately represented project scope
- A feasible baseline programme/schedule
- Constructability review
- Programme risk analysis
- Programme schedule optimisation
- Development of consistent project performance indicators
- Earned value analysis to monitor budgets and project progress
- Forensic analysis for time-related disputes

Our team use advanced tools and systems that are compatible with those employed by developers and users from different industries. Our programmers are proficient in most common software packages including, but not limited to, Oracle Primavera Project Planner P6 and Microsoft Project and Programme Risk Analysis (Monte Carlo analysis tools).

Project Management.

Project management, which is closely allied to project controls, is one of Virtus Consult's core services.

We view built assets as having complex, integrated lifecycles and we deliver an integrated portfolio of services along this lifecycle, from concept, through design and construction, to the management and maintenance of a project or asset. Our project managers work closely with our cost management teams and capitalise on our experience to achieve practical, measurable benefits for our clients.

Virtus Consult's project management teams are working on a diverse range of projects across the United Kingdom. Our teams are currently delivering significant projects that are both technically and time challenged and have complex stakeholder co-ordination requirements.

Leadership

The right people are key to successful project delivery. Successful project management requires a combination of leadership, motivation and rigorous administration to ensure that the planned project outcome is achieved.

Our project leaders share a passion for delivery and drive transparency across all the pre- and post-contract stages in managing and controlling the delivery of the programme or project to its key KPIs of risk, cost, programme and quality while maintaining a strong health and safety culture that optimises the investment return.

Comprehensive Capabilities

Our project management services include:

- Risk management
- Schedule benchmarking
- Change management
- Value engineering
- Constructability reviews
- Design and engineering management
- Procurement management
- Construction and handover management

Virtus Consult have been providing Employers Agent and Cost Management services for a new manufacturing, testing, warehouse and office facility for Barton Firtop Engineering. The new 45,000sqft manufacturing facility combines operations from three sites into one new development at Silverwoods Business Park in Kidderminster.





Our Services.

Cost Management & Quantity Surveying.

Virtus Consult has a successful record of delivery across many industry sectors. Our reputation for fairness and independence, and our skills in drafting unambiguous contract documentation that helps avoid disputes while facilitating effective project progress, combine to make us a key member of any construction team.

At the heart of our service is cost and commercial management. With the depth and breadth of our expertise and experience we have developed a wide range of skills that meet the financial and cost control management needs of our clients.

Our cost managers place great emphasis on the control of construction costs. It is achieved by the application of their expert understanding of current prices of labour, materials and plant. In combination with an appreciation of design objectives and early stage decisions, this ensures the realisation of maximum value for a client's investment.

Our commitment is that, by continually developing our professionalism and resources, we will maintain our ability to deliver real savings and value at all stages of the project lifecycle.

Comprehensive Capabilities

Our cost management/quantity surveying services include:

- Benchmarking/Efficiency studies
- Capital allowances advice
- Cashflow management
- Change management
- Cost modelling
- MEP cost management
- Procurement advice and documentation
- Project cost management
- Risk and value management
- Strategic cost planning and estimating
- Value engineering
- Whole-life cost advice

Building Surveying.

Our building surveying teams offer a comprehensive range of services to clients in sectors as diverse as retail, local and central government, commercial property, education, housing and healthcare.

We know that buildings need to adapt throughout their lifecycle to reflect the evolving requirements of the commercial world. We are also aware that these assets need to be actively managed to maintain and enhance their value and use and that the sustainability agenda is driving towards greater re-use and re-purposing of existing buildings rather than redevelopment.

At Virtus Consult we have established a thorough understanding of our clients' business drivers and can provide accurate appraisals and efficient management of change across a wide variety of building and property needs.

Core Service

Building surveying is one of the core services offered by our multidisciplinary professional teams. We can advise landlords, tenants, owner/occupiers and investors on the many and varied aspects of property ownership and occupation including:

- Building maintenance
- Defects
- Regulatory compliance
- Refurbishments and adaptations
- Building regulations
- Historic buildings

RANGEFORD VILLAGES



Rangeford Villages have appointed Virtus Consult to provide Project Management, Employers Agent and Cost Management services for the first phase of their new development at Homewood Grove, Chertsey. The first phase comprises 116 apartments with exclusive onsite amenities and 24/7 support services.



Our Services.

CDM Principal Designer.

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- Risk and value management
- Strategic cost planning and estimating
- Value engineering
- Whole-life cost advice

Energy and Sustainability Consultancy.

Utilising an award-winning process developed by Virtus Consult, we will identify, evaluate, design, market test and deliver, targeted commercially viable solutions that provide guaranteed savings to your carbon footprint and revenue expenditure.

Our proven process provides the facility to generate guaranteed savings to your energy spending. Our 5-step process is composes:

Baseline Information – a detailed and comprehensive energy audit of the facility, including the fabric, the plant, the operation, the people and their behaviour. This defines the scope and scale of the savings available and establishes payback.

Developing the Options – from the baseline survey we will develop the optimal options which may include insulation of plant and buildings through to the development of CHP plant and full-scale wind turbines to solar arrays.

Procurement Stage – we will manage the procurement in line with your standing orders, targeting best in class performance.

Contract Management – professional management of the installation contract for your chosen cost reduction measures provides assurance of the investment being made and addresses issues pro-actively.

Monitoring and Evaluation – once the project is complete we undertake ongoing monitoring and metering of the installation to validate the changes deliver the predicted savings.



Virtus Consult provided Cost Management services at the 100 Queen's Gate Hotel, London for the re-planning, refurbishment and re-branding project. The scheme included remodelling of the basement and ground floor of the hotel creating 26 additional bedrooms and included the refurbishment of 189 bedrooms.



Our Services.

Claims Consultancy.

Our experienced construction claims consultants provide advice as to how contracts can be set up and managed to avoid claims. We also offer support in advising how best to deal with claims when they do unavoidably occur.

Case Viability Assessment

In advance of significant investment in preparing or defending a claim, we believe that it is critical that the viability of that case is assessed to establish the probable chances of success. Understanding the likely range of outcomes is critical and testing your own assessment of your case is often best done by an independent party. These inexpensive assessments represent significant value.

Establishing Entitlement

It is highly unusual for any business or individual to grant additional time or costs for their project without the entitlement being demonstrated by the contractor. Without this demonstration, it is unlikely that any major change or claim will result in a successful award to the contractor. Virtus can provide programme and contract analysis, together with supporting narrative to demonstrate the root cause of a change under the contract in question. Our experience is that without this detailed analysis the contractor's recovery of time and costs is likely to be significantly lessened.

Claims & Disputes

Regardless of your view of claims, it is imperative that they are prepared properly and professionally with sufficient detail and justification to support the desired intent – be it programme, cost or both. Virtus are able to provide this service, supporting our clients in seeking to achieve their target return in a timely and cost-effective manner.

We believe that disputes are best resolved through amicable negotiation. However, we have the capability to support alternative dispute resolution methodologies including mediation, adjudication, arbitration and litigation. Our extensive network also enables us to draw on a broad range of expert witness support in a dispute.

Due Diligence.

Virtus is immersed in a business culture where communication, knowledge sharing and teamwork is of critical importance to sustaining and developing future business.

This same culture coalesces around our service to clients, designed to address all of their requirements in safeguarding their financial return, whilst seeking opportunities to strengthen their commercial position.

The core of our strategy lies with Virtus having representatives from Project Management, Cost Management and Contract and Programming Specialists, providing high quality consultancy services founded on the following principles:

Understanding the Clients' Needs

Through understanding your organisation and the various stakeholders, we are able to provide total project advice focusing on whole life issues, in addition to capital cost of the development.

Early Appraisal of the Project

Our philosophy is to quickly grasp the goals of the project and understand the factors affecting it. Close working relationships and partnering with the Client and other members of the professional team at the outset of a project help us to provide the most effective advice. Early implementation of management and control procedures will promote the team's awareness of the need to deliver within budget and to programme throughout the duration of the project to ensure best value solution.

A Comprehensive Range of Services

Implementation of proven procedures, reflecting the industry best practice, which maintain control are vital to the success of a project. However, these procedures can never be the substitute for a quality team of qualified professionals. We will fully commit high calibre professional staff with extensive experience of similar projects to our appointment and adopt a "partnering" approach with the Client team.



Thank you.
virtus-consult.co.uk

Locations
Birmingham
Derby
London

